

# Partner Program Guidelines



# **Centraleyes Partner Program**

Welcome to the Centraleyes partner program. As a certified partner you are able to provide your clients with the platform's amazing functionality, while integrating the technology into your service offering. From project-based risk assessments to full GRC implementations, Centraleyes is the ideal tool built for service providers by service providers. Centraleyes is the only risk management platform in the world that has dedicated solutions for service providers to oversee and engage with their clients.



Partnering with Centraleyes is a game changer in the world of risk management, and can create real differentiation for service providers in a world where standing out with people and processes is very difficult. Centraleyes is the industry's latest, most advanced cloud-based Integrated Cyber Risk Management platform. Centraleyes gives organizations unparalleled ability to automate and orchestrate their entire cyber risk and compliance processes. The platform provides an exceptional ability to see, understand and react to cyber risk in a field where incumbent technology is stagnant, cumbersome and ineffective. Organizations that deploy Centraleyes save time, save resources, and increase their cyber resilience in a world of ever-evolving risks. It is truly cyber risk management reimagined.

# **Centraleyes' Three Solutions**

Centraleyes' solutions integrate with data from surveys, APIs, and live threat intelligence off the public web and darknet. The solution provides valuable insights in an intuitive and easy-to-understand dashboard. This Integrated Risk Management (IRM) platform simplifies risk management by streamlining data collection, automating scoring and weighting analysis, using a proprietary risk engine that creates automated remediation tickets. The platform's reporting capabilities are truly revolutionary, providing compelling visual reports that are easy to understand and take action with. Centraleyes' dedicated remediation center allows organizations to focus and prioritize on what they need to improve in their risk and compliance programs.

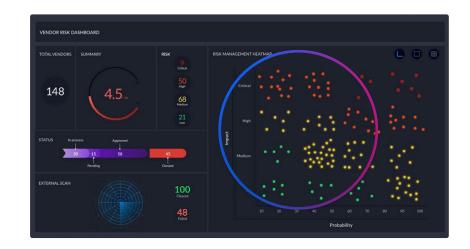
The platform's multi-tenant client management console for consultants and service providers sits as a layer above our other three solutions. It allows independent risk assessments and ongoing risk management for multiple clients simultaneously from one centralized dashboard. This provides the ability to build ongoing services around the solution that create a stronger tie to customers while also producing new revenue generating opportunities.





1st Party Internal Risk and Compliance

Vendor Risk Management



Boardview Management



# **Becoming a Centraleyes Partner**

Joining the Centraleyes Partner Program helps partners bring a unique added value to their client engagements. Clients are investing in risk and compliance assessments, but partners are currently not utilizing tools that centralize the data and empower the client to remediate and improve their risk posture and compliance over time.



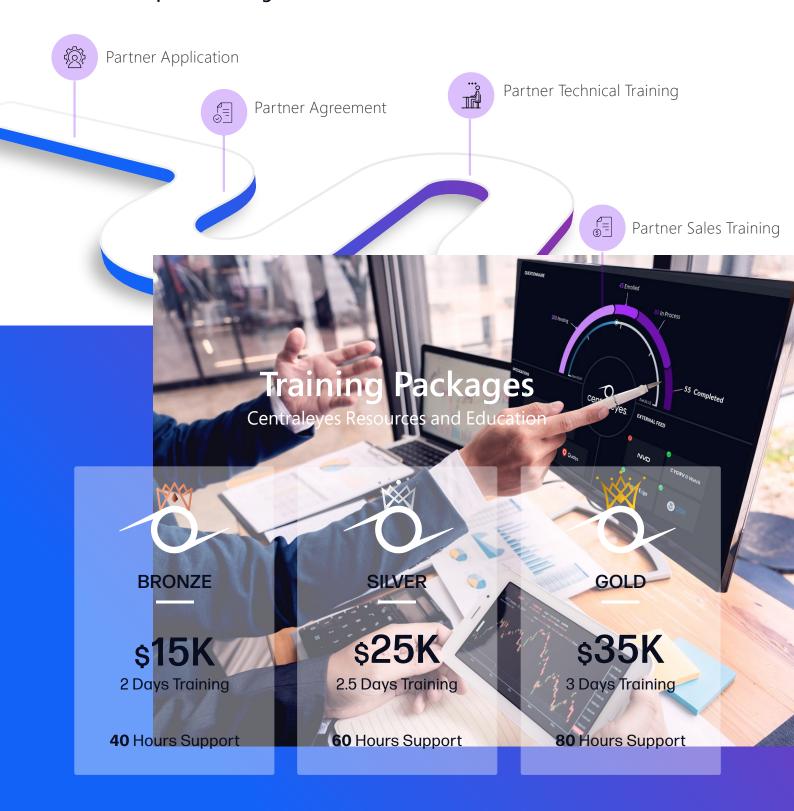
#### **Key Benefits to Partners**

- Clear technological differentiation in a world that is all people and processes and very difficult to stand out in
- Increased revenue through additional service offering and framework coverage
- Stickiness by clients, as completing a project leaves behind a tool that keeps the service provider engaged with the client
- Streamline and automate client engagement, from data collection to remediation analysis, saving valuable time and providing an end deliverable far stronger than the spreadsheet or word document they are producing today
- Set the stage for upsell opportunities and new revenue opportunities
- Create trust and reliability with clients for long lasting relationships

#### **Centraleyes Partner Requirements**

- NDA
- Partner Agreement
- Company Background Check

### **Partnership Onboarding Process**



## **Support Policy**

The following support policy pertains to all Centraleyes Partners. If a customer has a support issue with the Centraleyes platform, the partner and Centraleyes will each make commercially reasonable efforts to troubleshoot the issue or issues the customer identifies to determine if the source of the problem is related to the partner's offerings or a Centraleyes product.

If the partner's technical support organization reasonably determines that the source of the problem arises from Centraleyes' products, the partner will instruct the customer to contact Centraleyes directly for support.

If Centraleyes' technical support reasonably determines that the source of the problem arises from the partner's services or products, Centraleyes will instruct the customer to contact the partner for support.

Centraleyes and the partner may each, at their sole discretion, require such customer to have an active Technical Support Agreement in place for the affected product. Centraleyes and the partner shall use their own then-current published customer support response times to fulfill their respective obligations herein. If an issue needs joint troubleshooting, Centraleyes and the partner both commit to make every reasonable effort to resolve the customer's issue as quickly as possible.

## **Logo Usage and Brand Guidelines**

Please note that partners need Centraleyes' written approval for all publicity concerning Centraleyes, including but not limited to any marketing statements or sales materials, regardless of digital print, online, or social media formats. All use of any product, service, logo, or company name is subject to prior written approval and trademark usage guidelines. Please send requests to support@centraleyes.com.

## **Partner Program Guidelines**

Centraleyes reserves the right to modify the program guidelines described herein at any time and at its sole discretion.



Apply to become a Centraleyes Partner info@centraleyes.com